

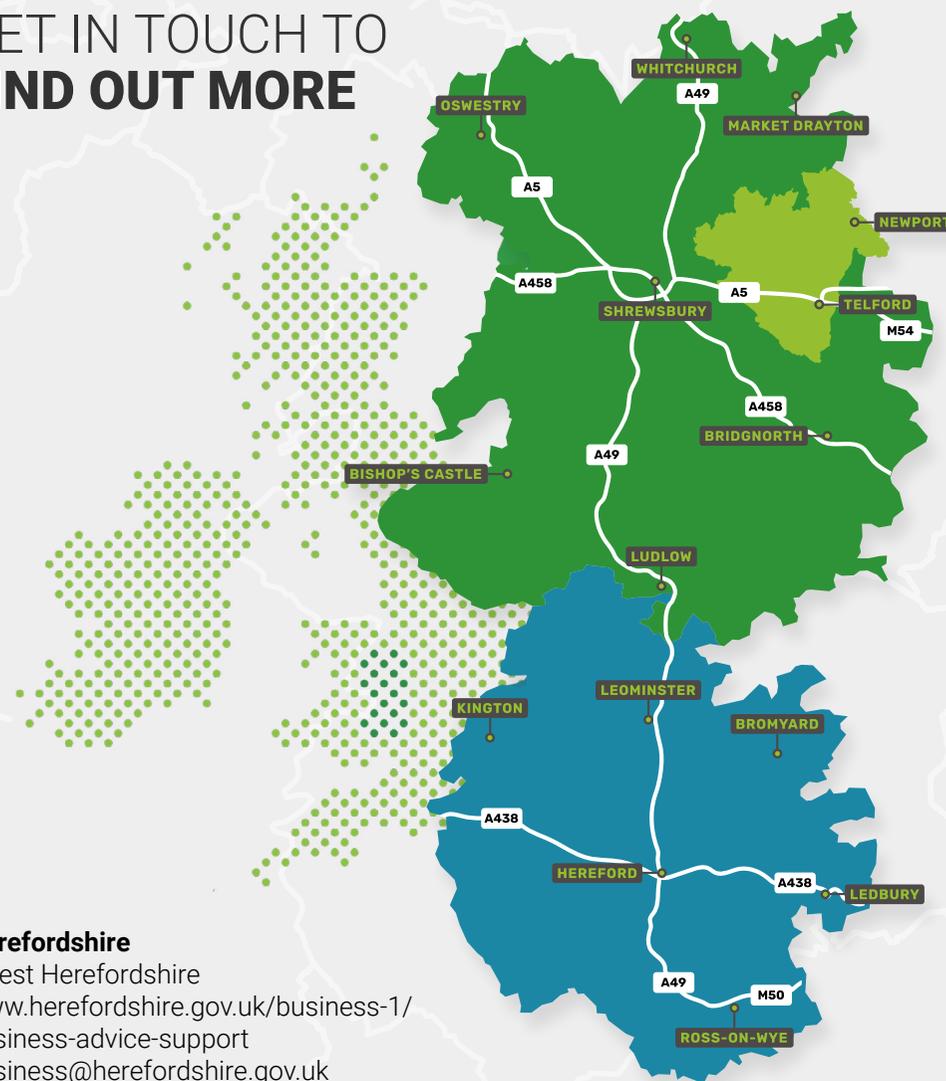
The Marches is a thriving, successful place to live and do business with an exceptional quality of life, natural environment and strong communities.

Through our proactive account management programme we have built up good working relationships with many internationally-owned businesses across the Marches.

Our support has helped them to expand, relocate, upskill their workforce, explore R&D opportunities and investments into new markets.



GET IN TOUCH TO
FIND OUT MORE



Herefordshire

Invest Herefordshire
www.herefordshire.gov.uk/business-1/business-advice-support
business@herefordshire.gov.uk
01432 383846

Shropshire

Invest in Shropshire
www.investinshropshire.co.uk
invest@shropshire.gov.uk
01743 257777

Telford & Wrekin

Enterprise Telford
www.enterprise-telford.co.uk
enterprisetelford@telford.gov.uk
01952 567589



www.marcheslep.org.uk



**ARE YOU A
FOREIGN-OWNED
BUSINESS?**

**WITH A MINIMUM OF 10%
FOREIGN OWNERSHIP?**

If so, you can **RECEIVE FREE SUPPORT** from the Marches Local Enterprise Partnership and its Local Authority Business Growth & Inward Investment Teams across Herefordshire, Shropshire and Telford & Wrekin.

HELP THEM **GROW**

Working closely with the Department for International Trade (DIT) and local authority partners, we **support foreign-owned businesses** already located in the Marches to help them grow. We can also offer support to businesses that wish to relocate here and access our region's central location, **skilled workforce and high quality of life.**

HOW WE **SUPPORT BUSINESSES:**

We maintain long-term relationships with our foreign direct investment (FDI) clients to support their growth, providing regional and sector specific updates and supplying time-sensitive services.

All business support is designed to ensure that every client is able to grow their operations in the region effectively and with ease. We work with you to help raise brand awareness and your organisation's profile across the region and we ensure that each client has the optimum opportunity for networking, introductions and immersing themselves within their sector eco-system.

Our toolkit includes international, national, regional and local advice and information. You will be assigned a designated account manager who will connect with you and discuss the support we have on offer which includes access to:

- ▶ Access to the Marches Growth Hub (www.marchesgrowthhub.co.uk), offering a single point of access to information and guidance on business grants, loans, support and advice available to enterprises across the region, regardless of sector or size of development
- ▶ DIT, Midlands Engine, local authority and Marches sector specialists
- ▶ DIT post located in the embassy of your parent company's country
- ▶ Senior officers and councillors representing Herefordshire, Shropshire and Telford & Wrekin
- ▶ Experts on R&D
- ▶ Exporting advice and support
- ▶ Skills and recruitment support
- ▶ Advice and guidance on visa and immigration issues
- ▶ Business growth advice
- ▶ Support with expansion
- ▶ A tailor-made soft-landing package for new inward investments into the Marches
- ▶ Finance/Funding/Tax incentives
- ▶ Energy efficiency advice
- ▶ Access to events, training information and networking opportunities
- ▶ Supply chain information
- ▶ Market intelligence

“The Department for International Trade (DIT) is responsible for **promoting UK trade across the world and encouraging inward investment.**”

THE DEPARTMENT FOR INTERNATIONAL TRADE

If you are part of a foreign-owned business and would like to hear more about what the Key Account Management programme can offer your organisation, **please get in touch.**

